Online coding tools buyers guide

Find the right tool for your coding, billing and reimbursement needs

Optum

Our core coding tools are now available with a multiyear subscription

Secure your price with our multiyear subscription program, which locks in your renewal rate at the same price for the term of your contract.

Choose from 3 and 5-year terms where your subscription renews automatically. Enjoy uninterrupted service with predictable pricing. Lock in your discounted rate today to keep your costs low and save time with this convenient program.

📅 **Multiyear subscriptions are now available for purchasing through optumcoding.com for the following solutions:**

- EncoderPro
- RevenueCyclePro
- ASC Expert

Our flagship coding tools

EncoderPro.com 📅

Complete medical coding referential content for billing, reimbursement and compliance

- Proprietary content and features that go beyond code updates
- Specialized software eases the burden of setting defensible fee schedules
- Physician-based claims submission, education and coding reference resources boost productivity

Play product video

EnterpriseChargemasterExpert.com

By combining a powerful set of easy-to-use tools to automate chargemaster code validation, data reviews, analysis and updates, Enterprise ChargemasterExpert.com improves efficiency and productivity while eliminating the costly issues that lead to billing rejections and denials.

We elevate hospital chargemaster integrity by:

- Increasing productivity with automated charge description master (CDM) analysis
- Reducing compliance risk with proprietary content
- Building strategic pricing models with supportive data

Play product video

Coding tools by market

Physician

EncoderPro.com 📅

Select from three levels: Standard, Professional and Expert. Depending on the version, EncoderPro.com provides the essential code sets (ICD-10-CM, CPT®, HCPCS Level II), code and crosswalk capabilities, access to CCI and local and national coverage determinations (LCDs and NCDs), enhanced claim review capabilities (even batch 837 claim review), HCC, CDI and much more.

Additional market uses: Payer, post-acute

Play product video

FeeAnalyzer.com

An online subscription service that provides access to relative and actual physician charge data for a specific geographic area as well as national charge data for HCPCS codes. Users can upload three different fee schedules to compare against physician charge data and Medicare fees.

Play product video

MedicalReferenceEngine.com

Access regulatory referential information (Medicare, Medicaid, Optum) available in one easily searchable database.

Additional market uses: Hospital, payer, post-acute, ambulatory surgical center

Play product video

Coding tools by market

Hospital

RevenueCyclePro.com 📅

Access essential referential data and medical code sets. Answer questions about coding, billing, coverage and reimbursement. Resolve edits, problems and issues to minimize non-compliance exposure. This comprehensive tool includes access to CPT®, HCPCS, ICD-9 and ICD-10 code sets, crosswalks, revenue codes, UB-04 billing tips, HCC look-up tables, Medicare LCD and NCD policies, and inpatient and outpatient reimbursement calculators.

Play product video

Enterprise ChargemasterExpert.com

Review the CDM automatically to flag potential lost revenue, compliance problems, or coding and billing errors. By combining a powerful set of easy-to-use tools to automate chargemaster code validation, data reviews, analysis and updates, Enterprise ChargemasterExpert.com improves efficiency and productivity while eliminating the costly issues that lead to billing rejections and denials.

Play product video

MedicalReferenceEngine.com

Access regulatory referential information (Medicare, Medicaid, Optum) available in one easily searchable database.

Additional market uses: Physician, payer, post-acute, ambulatory surgical center

Play product video

DrugReimbursement.com

provides a complete, up-to-date crosswalk of approved National Drug Codes (NDCs) to CMS-billable drug codes under Part B and current AWP and Medicare Part B payment rates. Readily access detailed drug data, HCPCS Level II codes and more..

Additional market uses: Payer, post-acute, ambulatory surgical center

Play product video

Coding tools by market

Payer

EncoderPro.com for Payers 📅

Designed specifically for payer organizations. Users can search for CPT® procedures, HCPCS Level II supplies and services, and both ICD-10 CM/PCS and ICD-9 CM diagnosis and procedures codes based on descriptions on the provider and hospital claim forms. Plus, users can correctly identify the services in question for outpatient and inpatient hospital services, invasive procedures, CT, MRI and PET scans.

Play product video

EncoderPro.com 📅

Select from three levels: Standard, Professional and Expert. Depending on the version, EncoderPro.com provides the essential code sets (ICD-10-CM, CPT®, HCPCS Level II), code and crosswalk capabilities, access to CCI and local and national coverage determinations (LCDs and NCDs), enhanced claim review capabilities (even batch 837 claim review), HCC, CDI and much more.

Play product video

Additional market uses: Physician, post-acute

MedicalReferenceEngine.com

Access regulatory referential information (Medicare, Medicaid, Optum) available in one easily searchable database.

Play product video

Additional market uses: Physician, hospital, post-acute, ambulatory surgical center

DrugReimbursement.com

provides a complete, up-to-date crosswalk of approved National Drug Codes (NDCs) to CMS-billable drug codes under Part B and current AWP and Medicare Part B payment rates. Readily access detailed drug data, HCPCS Level II codes and more.

Play product video

Additional market uses: Hospital, post-acute, ambulatory surgical center

Coding tools by market

Post-acute

EncoderPro.com

Select from three levels: Standard, Professional and Expert. Depending on the version, EncoderPro.com provides the essential code sets (ICD-10-CM, CPT®, HCPCS Level II), code and crosswalk capabilities, access to CCI and local and national coverage determinations (LCDs and NCDs), enhanced claim review capabilities (even batch 837 claim review), HCC, CDI and much more.

Additional market uses: Physician, payer

Play product video

MedicalReferenceEngine.com

Access regulatory referential information (Medicare, Medicaid, Optum) available in one easily searchable database.

Additional market uses: Physician, hospital, payer, ambulatory surgical center

Play product video

DrugReimbursement.com

provides a complete, up-to-date crosswalk of approved National Drug Codes (NDCs) to CMS-billable drug codes under Part B and current AWP and Medicare Part B payment rates. Readily access detailed drug data, HCPCS Level II codes and more.

Additional market uses: Hospital, payer, ambulatory surgical center

Play product video

Coding tools by market

Ambulatory surgical center (ASC)

ASCExpert.com 📅

provides freestanding ASCs the billing, coding and payment resources to achieve accurate reimbursement under the Medicare ASC payment system. Improve medical necessity validation on the front end. Better manage the ABN process to reduce denials with complete LCD policies, medical necessity data and national coverage determinations (NCD). ASCExpert.com Compliance Editor for both UB-04 and CMS-1500 compliance rules scrubs at the claim level for Medicare, Medicaid and commercial compliance, enabling staff to capture and correct errors prior to submittal — for fewer denials.

Play product video

MedicalReferenceEngine.com

Access regulatory referential information (Medicare, Medicaid, Optum) available in one easily searchable database.

Additional market uses: Pysician, hospital, payer, post-acute

Play product video

DrugReimbursement.com

provides a complete, up-to-date crosswalk of approved National Drug Codes (NDCs) to CMS-billable drug codes under Part B and current AWP and Medicare Part B payment rates. Readily access detailed drug data, HCPCS Level II codes and more.

Additional market uses: Hospital, payer, post-acute

Play product video

What our users are saying

" Instead of searching the internet and various websites, I often find what I need within RevenueCyclePro. When I'm on site and I use RevenueCyclePro, clients are amazed at the amount of information obtainable so quickly, and often request information on how to obtain access to this software. I recommend it wherever I go!

Glenda J. Schuler, RHIT, CPC, CPC-H
Vice President Revenue Cycle Solutions
HCS HealthCare Consulting Solutions

" Optum EncoderPro.com Expert has cut down on the number of rejections, reduced rework and decreased the average number of A/R days. It has also improved our productivity and ensured that we get reimbursed properly for the services we provide.

Mary Beth DeGray
Revenue Cycle Manager
Indian Stream Health Center

Tips for using online coding tools and books

You have access to volumes of up-to-date coding information at your fingertips. Online coding tools are just as portable as books — if you have your laptop or computer, you are ready to code using the library of code books, CMS content and more within Optum online coding tools.

Our coding books are a great complement to our online coding tools, and vice versa. Use one or use both — you can't go wrong.

Just like coding books, you can customize online coding tools with notes and stickies — then share your customization across the organization. You can even customize by specialty.

⚠️ Beware of using Google to look up codes

Although using Google is an easy way to find information on the web, we do not encourage it, since the sourcing of the information may be irrelevant or invalid in some fashion. Our online coding tools incorporate the Optum CodeLogic™ search engine, which makes it easy to find coding, billing or reimbursement information you need. The content in Optum online coding tools is always sourced back to an industry-recognized source (code book, code set, association or other source). The tools themselves are created and maintained by professionals well versed in coding and the requirements of medical coding, billing and reimbursement.

Training and technical requirements

We offer free training for many of our online coding tools.

Users can learn about online coding tools and the basic functions and features. To get started, log into your online coding tool and visit the home page or "What's New" section to view the training schedule to register.

IT requirements

Optum online coding tools are cloud-based applications that run within a browser and internet connection.

Supported browsers:

- Microsoft Edge 90 or higher
- Google Chrome 31 or higher
- Mozilla Firefox 27 or lower

Note:

Online coding tools require activation and will only work within the Microsoft Internet Explorer 11 browser and is only necessary at first login.

FAQs

Which online coding tool is right for my organization?

The content varies in each online coding tool. To best identify the right tool for your organization, we offer no-obligation demonstrations with an online coding sales representative. You can also reference the chart in the overview section (page 3) to guide you through the choices by market.

How much does an online coding tool cost?

Optum offers various online coding tools at different price points with single or multi-year contracts available. In many circumstances, pricing is similar to what you spend on code books, but you get access to more content. To learn more about pricing, visit optumcoding.com/onlinetools
or call 1-800-464-3649, option 1.

How many users can my organization have?

Optum offers pricing based on single user and multi-user licenses. This provides flexibility to ensure access is available to the right number of users for your organization.

Can online coding tools be customized for my organization's needs?

From AMA to Dr. Z, Optum offers various add-on modules to customize the content within an online coding application. Learn more about add-on modules by visiting optumcoding.com/addons or calling 1-800-464-3649, option 1.

What is required to implement Optum online coding tools in my organization?

Optum online coding tools are web-based applications. They are easily accessed by any web browser as long as the technical specifications are met. See the training and requirements section (page 11) for more information.

Are online coding tools compatible with EHR programs?

Optum online coding tools are web-based programs that allow flexibility of access no matter what EHR platform or program your organization uses. As long as you have web access and a compatible web browser, you are ready to start using the tool.

How do I train staff on online coding tools?

Optum offers free online coding training webinars. See the training and requirements section (page 11) for more information.

Is technical support included?

Technical support is included with your purchase. The dedicated Optum technical support team can be reached via email at techsupport@optum.com or by calling 1-800-765-6797.

What if my organization only needs medical coding data?

Optum offers an assortment of medical coding data files and web services. For more information, visit optumcoding.com/data or call 1-800-464-3649, option 1.

Take a test drive

See how you can save time and money, increase accuracy and compliance, and reduce denials.

Try before you buy

Most of our online coding tools are available for a no-cost 30-day trial.

Request a trial

Discover

Optum experts provide no-obligation demonstrations of our online coding tools.

Request a demo

Optum